

File No: OP-14/3/2022-DD(OG)
Government of India
Ministry of Food Processing Industries
Panchsheel Bhawan, August Kranti Marg
New Delhi-110049

Dated 08th July, 2022

Subject: FAQs in relation to the queries raised by the agencies during Pre-bid meeting held on 23.06.2022 on the Request For Proposal (RFP) for engaging PMA for implementation of Operation Greens Scheme and Integrated Cold Chain & Value Addition Infrastructure Scheme of MoFPI-reg.

Reference Pre-bid meeting held on 23.06.2022 under the Chairmanship of Shri Pankaj Kumar, Director (PMKSY) on the RFP for engaging PMA for implementation of Operation Greens Scheme and Integrated Cold Chain & Value Addition Infrastructure Scheme of MoFPI.

2. The queries raised by the agencies during the pre-bid meeting and through email have been examined by this Ministry in consonance with the RFP document and Scheme guidelines dated 08.06.2022 and clarifications against the same are provided in the form of FAQs (enclosed below).
3. This is issued with the approval of competent authority.

Encl: as above.

Yours sincerely,



(Sanjay Kumar Singh)
Deputy Secretary

Replies on queries on the RFP for engaging PMA for implementing Operation Greens Scheme and Integrated Cold Chain & Value Addition Infrastructure Scheme

S. No.	Content of RFP (Clause No.)	Queries raised by the agencies participated in Pre-bid meeting held on 23.06.2022	Clarifications
(a)	<p>1. Background: c) Integrated Cold Chain & Value Addition Infrastructure Scheme: About 30 additional projects for setting up of value chain development projects or integrated coldchain preservation & value addition infrastructure projects for non-horticulture Agri produce.</p>	<p>30 additional projects are for setting up of value chain development projects or integrated coldchain preservation & value addition infrastructure projects for non-horticulture Agri produce.</p>	<p>These 30 projects are for integrated coldchain & value addition infrastructurescheme.</p>
(b)	<p>2. Roles and responsibilities of PMA (a) To assist the Ministry in organizing workshops/ media campaigns aimed at sensitizing the potential stakeholders about the Scheme. (g) Development of suitable Operation & Management (O&M) plan for the assisted projects.</p>	<p>Tentative numbers of workshops/ media campaigns to be organized under the scheme</p>	<p>The number of events to be organized under Operation Greens Scheme and Integrated Cold Chain & Value Addition Infrastructure Scheme by this Ministry has not been finalized at this stage. However, there would be no additional financial implication towards this item for PMA.</p>
(c)	<p>3. Eligibility of the bidders (b) It should have an annual turnover of at least ₹50 crore during each of the last three financial years and should</p>	<p>O&M plan is integral part of the DPR and is project specific which is the basis of bank appraisals. Elaborate the role of PMA in development of suitable O&M plans for assisted projects.</p>	<p>O&M in this RFP denotes that the PMA selected will assist the Ministry in monitoring the implementation of projects approved under Operation Greens Scheme and Integrated Cold Chain & Value Addition Infrastructure Scheme. Marking criteria shall be as per RFP.</p>

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	<p>have earned profit during at least one year in the preceding three years.</p>		
	<p>(c) It should have handled at least 5 agro-processing/ food processing/ food preservation projects and 5 infrastructure projects (for Central Government/ State Government as consultant) of at least ₹10 crore each in last five years.</p>	<p>Consider the organizations that are empaneled/ appointed as PMA/ PMC to Central/ State Governments including MOFPI as eligible assignments.</p>	<p>The projects handled by the agency include the tasks carried out as PMC as well as PMA for any Central/ State Government Ministries/ Departments.</p>
		<p>Further, ongoing projects being handled by existing PMAs/ PMC empaneled with Central/ State Government under various schemes may be considered eligible.</p>	
	<p>(d) It should not have been blacklisted or debarred by Central Government/ any State Government.</p>	<p>Revise the pre-qualification regarding blacklisting/ debarment.</p>	<p>The agency applying under this RFP should neither be blacklisted nor debarred at the time of submission of application by Central/State/UT Government.</p>
	<p>(e) Once selected as PMA, it cannot act as Project Management Consultant (PMC) for any of the projects under this Scheme.</p>	<p>Whether a bidder selected as PMA for a scheme can act as PMC for other schemes under PMKSY?</p>	<p>An agency, who has been selected as PMA for Operation Greens Scheme and Integrated Cold Chain & Value Addition Infrastructure Scheme cannot act as PMC for the projects under the same Scheme. However, the same agency may act as PMC for any other sub-scheme under PMKSY.</p>

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(d)	<p>4. Dedicated Personnel (a) 1. Team Leader: Experience</p>	<p>Team leader with 8 years of experience may be considered.</p>	<p>The experience shall be as per the RFP.</p>
(d)	<p>(d) Same personnel shall not be deployed as Team Leader or Team Member in any other scheme of the Ministry.</p>	<p>Can the same consultant be appointed as PMA for more than one scheme if it scores L1 (following the QCBS process) in more than one scheme? If not, then can a consultant propose same resource for compliance of resources criteria in RFP response proposals? Consider existing team members of bidders as proposed team members for different positions as per finalized eligibility criteria in current RFP.</p>	<p>There is no bar in same agency being appointed as PMA for more than one Scheme and the selection depends only upon fulfilling the bid criteria and scores obtained. However, there has to be different Team Leader and Team Members for RFP of different schemes.</p>
(e)	<p>8: Terms & Conditions of Bid (a) The instructions for online bid submission are at Annexure-V. For any clarification, Operation Greens Division of the Ministry may be contacted over telephone no. +91-11-26406521/534/559.</p>	<p>Whether any separate EOI to select PMA for Cold Chain Scheme will be released in future or same PMA will be allocated responsibilities of both Cold Chain and Operation Scheme?</p>	<p>Existing team can be employed for current RFP.</p> <p>There will be one PMA for Operation Greens Scheme and Integrated Cold Chain & Value Addition Infrastructure Scheme.</p>

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(f)	<p>11: Evaluation of Technical Bid</p> <p>(a)</p> <p>A: Number of years' experience as consultant for Agro processing/ food processing/food preservation infrastructure projects</p> <p>B- Experience in consultancy to the entrepreneur- 40 marks</p>	<p>Consider the revision in marking criteria</p>	<p>Marking criteria shall be as per RFP.</p>
(g)	<p>13. Final Evaluation: Combined Technical and Financial Evaluation</p> <p>(e) The Ministry may engage more than one PMA based on the volume of work/ assignments and for this purpose, the Ministry may constitute a panel. In case more than one PMA are decided to be engaged by the Ministry, bidders other than the L1 bidder to be considered in the panel will be required to accept financial quote of the L1 bidder.</p>	<p>Modify the criteria under B – Experience in consultancy to the entrepreneur, to include experience in program management and consultancy to governments, and that too including projects like cold chains, preservation & value addition, Agri infrastructure, etc. which are more relevant for successful implementation of the Schemes.</p>	<p>Projects of such nature handled by the agency as PMC as well as PMA would be considered towards experience against this criterion.</p>
(g)	<p>13. Final Evaluation: Combined Technical and Financial Evaluation</p> <p>(e) The Ministry may engage more than one PMA based on the volume of work/ assignments and for this purpose, the Ministry may constitute a panel. In case more than one PMA are decided to be engaged by the Ministry, bidders other than the L1 bidder to be considered in the panel will be required to accept financial quote of the L1 bidder.</p>	<p>Pl. specify the number of PMAs that can be engaged for each scheme as the financial quote will vary based on the quantum of projects.</p> <p>Clarify if the same consultant can be appointed as PMA for more than one scheme if it scores L1 (following the QCBS process) in more than one scheme. If not, then can a consultant propose same resource for compliance of resources criteria in RFP response proposals?</p>	<p>Ministry reserves the right to engage one or more PMA depending upon requirements of work/ Assignments.</p> <p>There is no bar in same agency being appointed as PMA for more than one Scheme and the selection depends only upon fulfilling the bid criteria and scores obtained.</p>

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(h)	<p>15. Terms of payment to PMA (b) Terms of payments of PMA Short term interventions under Operations Green Scheme (d) Substitution of 1 (one) dedicated personnel will be allowed subject to reduction by 5% of remuneration payable to PMA while substitution of 2 (two) dedicated personnel will result in reduction of remuneration by 10%. Any further substitution may lead to termination of contract.</p>	<p>Provide the tentative budget and expected number of projects to be assisted under Short term Interventions. The reasons like employee resignation, employee performance leading to change in the team and health of the employee are beyond the control of any firm. Since, Clause 16(d) covers the penalty framework, the proposed clause 15 (c) may be deleted. To cap the liquidated damages/ penalties cumulatively to 5% of the total contract value. As the PMA are private firms where employees are not permanent and are subject to change on different accounts/ such as health reasons/ resignation/ change in business, etc. which may both be controlled by the organization. Therefore, allow the PMAs to replace the dedicated personnel with equal or higher qualifications in such cases with the permission of the Ministry.</p>	<p>Separate budget is not allocated for short term interventions. A dedicated team of manpower is required for successful implementation of the scheme.</p>

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(i)	<p>16. Deduction in fee</p> <p>(c) For failure to inspect projects under the scheme, the next instalment of fee of PMA will be stopped.</p> <p>(d) Deduction of 1% (one percent) of fee for each week of delay or part thereof, wherever any deadline is fixed, subject to a maximum of 10% (ten percent) of the fee shall be recovered from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the agency (Force Majeure), suitable extension of time shall be granted by the MoFPI.</p>	<p>PMA fee shall not be deducted for delay in visits due to non-availability/ non-confirmation of applicant for site visits and also where JIT is scheduled.</p>	<p>This clause is included to ascertain the timely completion of project.</p>
(j)	<p>Annexure-1</p> <p>A. Applicant's Organization</p> <p>Provide here a brief (not more than two pages) description of the background and organization of your entity and each associate, if any, for this assignment.</p>	<p>Clarify if the bidding firm can associate with any other firm as Joint Venture or Sub-contract with other firm for resource augmentation.</p> <p style="text-align: center;">OR</p> <p>Allow the bidding firm to do resource augmentation on third party payroll.</p>	<p>The requirements are clearly specified in the RFP.</p>
(k)	<p>Limitation of liability</p>	<p>Consider the inclusion of the Clause "Limitation of liability"</p>	<p>Decision on this point would be taken after completion of bid process.</p>

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(l)	Confidentiality Obligations	Consider the inclusion of the Clause "Confidentiality Obligations"	Confidentiality Obligations will not include the information available in public domain on the date of agreement. The information gathers during implementation of the Scheme will be covered under Confidentiality Obligations and selected agency has to take the permission of the concerned organisation before disclosing the information.
(m)	IPR / Data protection	Consider the inclusion of the Clause "IPR / Data protection"	The IPR/ Data created during the implementation of the Scheme will be the property of the Ministry.

